

Steven A. Draper

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To Whom It May Concern,

I first met Craig Womack in 1984. At that time my company, California Furniture Rental Corp., was at an inflection point in its growth and I was looking for an executive partner to help me set a course for the future of the company. I had been interviewing candidates to fill this position for some time, and I knew from our first contact that Craig was the right choice. He had an excellent retail and business background, an engaging and professional demeanor, a high energy level and most importantly, I felt that together we had great chemistry. Craig joined the company in August of 1984 as Executive Vice President.

During Craig's tenure, we developed a compelling business plan that was presented to bankers and potential venture capital investors. I witnessed firsthand Craig's ability to quickly learn a new industry, build on the foundation that had already been put into place and help position my company for the future.

In the years since Craig and I worked directly together, we have kept in contact, both professionally and personally.

When he left CFRC, he started a career at The Sharper Image. While he was there, we actually worked on an office layout project together. Here again, I got to see Craig in full action where he was the president of the company and guiding not only the overall business, but also had an excellent grasp of inter-departmental synergies and how people should be working together.

Craig has always represented himself with an open sense of professionalism, a real desire to listen and react to what are actually being said; he has extremely high integrity and an excellent work ethic.

If I were planning or running a company today Craig is one person I would seek out to advise me or join in the running of the company.

Please do not hesitate to contact me if you have any questions or would like any further information about my experience working with Craig.

Best Regards,

Steven Draper, retired